# LAW SCHOOL CANDIDATE

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#### **EDUCATION**

### Northeastern University, Boston, MA

May 2020

Candidate for combined Bachelor of Science in Economics and Mathematics

GPA: 3.96; LSAT: 179

*Honors*: **University Scholars Program** (full-tuition academic merit scholarship for top 1-2% of applicants) Dean's List, California State Champion in Policy Debate 2013 (high school)

Relevant Coursework: Macroeconomic & Microeconomic Theory, Advanced Writing, Money and Banking, Game Theory, Computer Science, Probability & Statistics, Real Analysis, Linguistic Analysis, Economics of Human Capital, Social Psychology

Activities: University Scholars Program, Northeastern University Debate Society, Student Conduct Board

#### **EXPERIENCE**

# Financial Management Company, Boston, MA

June 2019 – present

Legal and Compliance Co-op

- Identify exposure to new regulatory interpretations in agreements with Futures Commission Merchants
- Assess legal risk to Wellington in draft documents governing recently developed derivatives
- Evaluate client claims to sovereign immunity for counterparty agreements
- Resolve ad-hoc internal and external queries for the OTC (over-the-counter) derivatives legal team
- Categorize and retain new Investment Management Agreements and other pertinent client documents

## Wayfair Incorporated, Boston, MA

Jan. 2019 – June 2019

Algorithms Part-time Associate

- Wrote 2500+ lines of code to estimate shipping costs for 25% of Wayfair's catalog (4 million products)
- Reviewed and tested 1500+ lines of active pricing code for accuracy before it was put into production
- Mentored incoming co-ops on how to perform pricing operations and answer stakeholder questions
- Balanced 15-hour workweek with full-time student responsibilities and extracurricular activities
- Designated by manager as high-performing worker at the end of employment

Pricing and Profitability Co-op

July 2018 – Dec. 2018

- Analyzed pricing data to provide actionable business insights for stakeholders throughout the company
- Troubleshot and resolved 10-15 ad-hoc problems with the pricing system daily
- Created and maintained tools in SQL to efficiently monitor and distribute pricing information
- Ran live pricing experiments on site to inform the way Wayfair priced new suppliers
- Advised strategy for successful supplier negotiation expected to add \$5 million in annual revenue

# **Private Institution, City, ST**

July 2014 – Dec. 2016

Seminarian

- Led group of 12 and assisted a larger group of 220 high school students on a month-long trip in Europe
- Edited the republication of a 1200-page book for IVE Press and the Cornelio Fabro Cultural Project
- Taught Latin and English at Private High School (boarding school in Mankato, MN)
- Mentored 20 socio-economically disadvantaged middle school students weekly
- Designed invitations, liturgy guides, and smaller publications for upcoming events

### TECHNICAL SKILLS

*Computer*: Proficient in SQL, Microsoft Word, Excel, PowerPoint, and Publisher. Familiar with Git, Access, R, MATLAB, Salesforce, and GIMP.

Languages: Moderately proficient in Spanish and Latin. Familiar with Italian.