# Sofya Dallakyan

Toronto, Ontario linkedin.com/in/sofyadallakyan 437-970-7713 dallakyansofya@gmail.com

# **EDUCATION**

Northeastern University Toronto Master's Project Management / Technical Project Management

American University of Armenia Bachelor's in Business Administration / General Management

# ACADEMIC AND VOLUNTEER WORK

### CogniCorp Mental Health Therapy Platform

Project Manager

- Designing WBS of the project based on the user stories.
- Creating user stories and user flow for healthcare providers and enterprises.
- Updating project documents.

#### NUPM Student Organization

Director of Events

- Organizing events in the project management domain.
- Creating know-how events for project management software practices.
- Enlarging PM community in GTA, Canada.
- Guiding prospective PM professionals in their career journey via targeted events.

## **PROFESSIONAL EXPERIENCE**

#### Latvian American Chamber of Commerce NGO

Project Manager (Contract, Remote)

- Leveraged customer insights.
- Analyzed and prepared reports.
- Coordinated annual budget creation.
- Supported the onboarding of Latvian vendors.
- Assisted the migration of Latvian products to Californian market.

#### Hayastan All Armenian Fund NGO

Project Manager (Full-Time)

- Successfully executed 7 projects in the sectors of IT, education and infrastructure.
- As part of the fundraising team, raised 170 million USD in the scope of humanitarian and development programs.
- In this role, I was dedicated to uniting Armenians all over the world to support the balanced and continuous development of Armenia.
- For the stakeholder and network engagement, in cooperation with marketing team, I continuously developed project related content.

### **Microsoft Corporation**

OM / Project Manager Assistant (Full-Time)

- Assisted local subsidiary in implementation of ongoing projects in accordance with company's technological philosophies and goals.
- In the scope of cost management, I monitored budgetary issues, cost cutting and control in the office.
- Cooperated with CEE and CIS subsidiaries to coordinate procurement, HR, operations and sales related inquiries.

Montreal, Quebec July 2021 – August 2021

> Toronto, ON Mar 2021 – Present

Los Angeles, CA Feb 2020 – Feb 2021

Nov 2019 – Feb 2021

Yerevan, Armenia

Yerevan, Armenia Sep 2017 – Nov 2019

Toronto, ON Jan 2021 – Dec 2022

Yerevan, Armenia Sep 2013 – Jun 2017

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#### Microsoft Innovation Center

Project Manager Intern (Part-Time)

- Reporting progress after each iteration to stakeholder's in the scope of educational/career builder platform development start-up.
- Coordinated work of developers' team and preparing reports to senior managements in accordance with work breakdown structure.
- Pitched our initiative to potential investor's during various start-up competitions.

# TRAININGS AND CERTIFICATIONS

| <i>Certified Scrum Master</i><br>Scrum Alliance   | Jul 2021 |
|---|----------|
| <i>Microsoft / INSEAD</i><br>Al Business School   | Apr 2021 |
| Harvard Business Publishing<br>Project Management | Feb 2021 |
| <i>Microsoft</i><br>MS Project                    | Oct 2019 |
| <i>Microsoft</i><br>Azure DevOps Server           | Oct 2019 |

## SKILLS

#### Computer Skills

- JIRA
- MS Project
- Azure DevOps Server
- Microsoft Applications
- Google Cloud
- Trello
- Google Analytics
- Tableau

## Project Management Skills

- Writing
- Strategic Direction
- Budget
- Marketing
- Stakeholder Management
- Reporting
- Communication Management
- Subject Matter Expertise
- Performance Tracking

## Language Skills

- English (Fluent)
- Armenian (Fluent)
- Russian (Fluent)
- Japanese (Intermediate)