

List of Interview Questions to Practice

Common Interview Questions

| | Tell me about yourself. |
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| | Why are you interested in this position? |
| | Where do you see yourself after graduation? |
| | What do you know about the company? |
| | Where do you see yourself in five years? |
| | What's your dream job? |
| | Can you describe one or two of your most important accomplishments? |
| | What are your greatest professional strengths? |
| | Why should I hire you? |
| | What do you hope to gain from this position? |
| | What type of work environment do you prefer? |
| | ${\it List\ three\ things\ your\ former\ supervisor/co-workers\ would\ say\ about\ you.}$ |
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| | What do you like to do for fun?/ What do you like to do outside of work? |
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| Chal | lenging Interview Questions What is your biggest weakness? What are your salary requirements? Why are you leaving your current job? Why is there a gap in your employment? Can you explain why you changed career paths? How many tennis balls can you fit into a limousine? |

How Should You Answer These Questions?



Case Interview Questions

| | A client is experiencing declining profits and sells gourmet coffee in Lexington. How can they approach this? |
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| | We have a client whose company is experiencing issues with cash flow and needs to do a reduction in force or manage its costs- what would you recommend? |
| | How would you approach an opportunity to buy a business? Assuming money was not an issue, what criteria would you use to evaluate whether to purchase it and how to value it? |
| | We have a company who needs a good turnaround person to help save it. Where would you start and how would you proceed? |
| | One of our clients is experiencing a decline in business because one of their competitors has decided to enter the market with a similar product. How would you approach this issue as a consultant to the client? |
| | How many greeting cards do you think Hallmark sells for Mother's Day? |
| | What types of issues would you anticipate if you are given a start-up to grow? How would you evaluate market size? |
| Beha | avioral Interview Questions |
| | Tell me about a time you took a leadership role? |
| | Tell me about a time when you failed/missed a deadline? |
| | Tell me about a time when you disagreed with your manager or a co-worker? |
| | Tell me about a challenge or conflict you've faced at work, and how you dealt with it. |
| | How do you deal with stressful situations? |
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| Situ | ational Interview Questions |
| | What would you do if you made a strong recommendation in a meeting, but your colleagues decided against it? |
| | How would you handle it if your team resisted a new idea or policy you introduced? |
| | How would you handle it if the priorities for a project you were working on were suddenly changed? |
| | What would you do if the work of an employee you managed didn't meet expectations? |
| | What would you do if an important task was not up to standard, but the deadline to complete it had passed? |

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| IL | Northeastern University |
| | What steps would you take to make an important decision on the job? |
| | How would you handle a colleague you were unable to form a positive relationship with? |
| | What would you do if you disagreed with the way a manager wanted you to handle a problem? |
| | What would you do if you were assigned to work with a difficult client? |
| | What would you do if you worked hard on a solution to a problem, and your solution was criticized by your team? |
| | How would you handle working closely with a colleague who was very different from you? |
| | You're working on a key project that you can't complete because you're waiting on work from a colleague. What do you do? |
| | You realize that an early mistake in a project is going to put you behind deadline. What do you do? |
| Tech | nical Interview Questions |
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| | What is your favorite mobile app, and do you have any suggestions for improving it? |
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